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NNCC 2010 ANNUAL REPORT

The National Nursing Centers Consortium's (NNCC) expanded mission, adopted in the summer of 2009 by the Board of Directors, is to advance nurse-led health care through policy, consultation, programs, and applied research to reduce health disparities and meet people's primary care and wellness needs. NNCC goals are to:

1. Provide national leadership in identifying, tracking, and advising healthcare policy development.
2. Position nurse-managed health centers as a recognized, cost-effective mainstream health care model.
3. Foster partnerships with people and groups who share common goals.

The National Nursing Centers Consortium (NNCC) represents nurse-managed health centers serving vulnerable populations across the country. Nurse-managed health centers seek to be recognized as an integral part of the nation's healthcare delivery system. To fulfill this ambitious goal, the NNCC Board of Directors and staff are currently implementing a 2010-2014 strategic business plan to guide the Consortium's future growth and foster the success of its members. The business plan strategies are tied to four pillars that include:

1. Advocacy/Policy that promotes nurse-led care and programs that enhance it.
2. Programs that enhance primary care and wellness.
3. Applied Research that promotes nurse-led care and strengthens primary care and wellness.
4. Technical Assistance including earned income consulting.

Interwoven with the four pillars are overarching priorities that work together to help NNCC achieve its mission. Overarching priorities are related to a network of broad, active and strategic partnerships, strong organizational infrastructure, active pursuit of program and fund development, and evidence-informed programming.

In 2010, the NNCC continued to grow in staff and programs. Please visit www.nncc.us to meet the NNCC team. NNCC is especially pleased to present highlights for the period of 2010 as it was a year of major accomplishments especially in the policy arena.

A summary of events, accomplishments and/or challenges in 2010 are described below under the four mission areas for NNCC: Policy, Programs, Applied Research and Technical Assistance.

**STRATEGY 1:
POLICY/ADVOCACY THAT PROMOTES NURSE-LED CARE
& PROGRAMS THAT ENHANCE IT**

NNCC's policy goal is to provide national leadership in identifying, tracking, and advising healthcare policy that promotes nurse-led care and programs that enhance it.

FEDERAL ISSUES

Nurse-Managed Health Clinics Authorized in Federal Law - This is a historic time for the nurse-managed health clinic movement. Bill language modeled directly after the Nurse-Managed Health Clinic Investment Act was included in the Patient Protection and Affordable Care Act of 2010 (Affordable Care Act), which was signed into law by the President last March. The passage of this legislation is a major policy victory for NNCC, as it authorized a new \$50 million grant program for nurse-managed primary care and wellness clinics and defined "nurse-led" in federal statute. The inclusion of nurse-managed health clinics in the Public Health Service Act will be a foundation for future policy efforts and strengthen the public's understanding of our crucial role in both health care delivery and nursing workforce development. NNCC issued two press releases celebrating the passage of the Affordable Care Act and the authorization of the nurse-managed health clinic grant program.

While health reform authorized a new \$50 million program for nurse-managed health clinics, it did not guarantee that the full amount would actually get appropriated. As a result, NNCC launched its first ever federal appropriations education campaign, which included a multi-pronged approach of grassroots mobilization, organizational sign-on letters, and online advocacy. During October 3rd-9th of 2010, NNCC held the first-ever "National Nurse-Managed Health Clinic Week" to continue building momentum for the \$50 million appropriation and to highlight the release of the Institute of Medicine's *Future of Nursing* report. The week began with the adoption of a resolution drafted by Senator Inouye's (D-HI) office, with the assistance of NNCC's policy team, which officially recognized the tremendously important work of nurse-led clinics around the country. Additionally, on October 5th NNCC's policy staff joined key nurse-led clinic leaders in visiting elected officials in both the U.S. House and Senate. During these visits staff again stressed the importance of fully funding the nurse-managed health clinic grant program.

While the \$50 million program has yet to be funded, NNCC advocacy was absolutely instrumental in securing \$15 million in FY 2010 funding for nurse-managed health clinics through a separate funding mechanism. In June 2010, the U.S. Department of Health & Human Services Secretary, Kathleen Sebelius, announced this \$15 million allocation as part of a comprehensive primary care workforce development strategy funded by the newly-created Prevention and Public Health Fund, also created by the Affordable Care Act. Soon after Secretary Sebelius's announcement, in a speech

delivered to the American Nurses Association, President Obama told the audience, “We’re going to provide resources for clinics run by registered nurses and nurse practitioners. Without these nurses, many people in cities and rural areas would have no access to care at all.” 10 nurse-managed health clinics were awarded \$15 million in the fall. NNCC CEO Tine Hansen-Turton stood by Secretary Sebelius and HRSA Administrator Mary Wakefield as the awards were announced at the U.S. Department of Health and Human Services in Washington, D.C.

NNCC staff is working to capitalize on the momentum created by health reform and work on other health-reform-related issues of interest to our members with other organizations. Tine Hansen-Turton has attended a number of meetings, briefings and events organized by national health policy leaders such as the AARP, Robert Wood Johnson Foundation (RWJF), and Health Affairs. NNCC policy staff has created a variety of memos, briefing papers and presentations and responded to requests for information to position nurse-managed health clinics and nurse practitioners for participation and representation in the reform-related policy efforts of these other organizations.

Future of Nursing IOM Report - The Institute of Medicine’s Initiative on the Future of Nursing released its ground-breaking, comprehensive report *The Future of Nursing: Leading Change, Advancing Health*, in October 2010. NNCC policy staff served as reviewers for the report, which features nurse-managed health clinics and NNCC policy recommendations in multiple locations within the report. NNCC’s *State-by-State Guide to Regulations Regarding Nurse Practitioner Practice* was included in the report. NNCC is conducting advocacy and communication activities to capitalize on the release of the report and the subsequent implementation of its recommendations in the coming months. In December 2010, NNCC participated in the IOM and RWJF Future of Nursing Implementation Summit. Tine Hansen-Turton was a speaker and facilitated the plan to broaden the role of nurse practitioners in primary care. She is working closely with the RWJF and the AARP to implement the plan. NNCC’s strategies to broaden health insurance access for nurse practitioners and becoming part of the medical home are closely aligned with the goals of the Future of Nursing report.

NCQA Certified Nurse-Managed Health Centers as Medical Homes - Effective October 22, 2010, NCQA began recognizing nurse-led primary care practices as patient centered medical homes under its PCC-PCMH recognition program in states that permit advance practice nurses to lead practices. NCQA had already recognized advanced practice nurses as members of practice teams, but had not yet recognized nurse practitioners in independent practices. Per their announcement, “This decision is prompted by the growing number of states that allow nurse practitioners to serve as primary care providers. In many of these states, primary care shortages are leading to this reevaluation of scope of practice. A number of states – including Maryland, Pennsylvania, and Colorado – have adapted the joint principles of patient-centered medical homes to include nurse-led practices.”

STATE ISSUES

NNCC continues to monitor state legislative and regulatory developments and takes action in the form of written/oral testimonies, letters, comments and other forms of advocacy as needed or as requested by NNCC members.

Tine Hansen-Turton and Director of Policy Ann Ritter's article on "The Nurse-Managed Health Center as a Medical Home" was published in Medical Home News in April. The article summarizes the successes that nurse-led health clinics have experienced as part of the Pennsylvania Chronic Care Collaborative. NNCC staff has shared this article and other information with nursing colleagues in other states (such as Ohio), where nurse practitioners are currently working to ensure their inclusion in similar state-based demonstration projects. This support has been welcomed by our colleagues in the Midwest, who have said that our assistance has been essential to convincing lawmakers to create a medical home demonstration project that is inclusive of nurse practitioners.

MANAGED CARE REIMBURSEMENT

A lack of adequate reimbursement from managed care organizations contributes to the financial instability of nurse-managed health centers. NNCC policy staff has worked to ensure that nurse-led clinics throughout the country are able to contract with both commercial and Medicaid insurers as primary care providers. In addition to meeting with insurance representatives and working with nurse practitioner groups in Pennsylvania and other states, NNCC has conducted original research on this issue to help inform health care professionals, lawmakers, and others about the scope of this challenge, and its negative impact on access to health care for the uninsured and underinsured. This research was published in the *Journal of Policy, Politics, and Nursing Practice*.

One example of NNCC's work in this area involves a major insurer in Pennsylvania. In November 2010, NNCC began receiving complaints from centers in Pennsylvania that a company was refusing to grant nurse practitioners pre-authorizations for radiology procedures because they are not physicians. NNCC's consultant, Sandra Berkowitz, met with the company's officials to explain the problem. The issue has been resolved. After the meeting, the company changed its policy and is now granting the necessary authorizations.

State Health Exchanges - NNCC policy staff has also devised a new regulatory strategy -- based on health reform legislation -- to improve third-party reimbursement for NNCC members. The Affordable Care Act will require health insurers that are part of the state-based "exchanges" to contract with "essential community providers." The regulatory definition of "essential community provider" will definitely be drafted to include FQHCs, but the same regulations could be drafted to include nurse-led clinics in the definition of essential community provider. NNCC staff is advocating for the inclusion of nurse-managed health clinics in this definition. If successful, commercial Medicaid and Medicare insurers throughout the country would be required to contract with nurse-led clinics. NNCC staff reached out to agency contacts, and it was eventually

revealed that a brand new division of HHS -- called The Office of Consumer Information and Insurance Oversight (OCIO) and created in April 2010 -- would likely be responsible for the creation of these regulations. NNCC staff is in the process of reaching out to this new office.

ONLINE ADVOCACY UPDATE

In the Fall, NNCC policy staff launched a new campaign designed to ensure that the new nurse-managed health clinic funding program receives the full \$50 million authorized by Congress. The first annual National Nurse-Managed Health Clinic Week, discussed above, was part of this effort and provided a national platform from which to promote the services offered by nurse-led clinics in the United States. NNCC conducted a media campaign and held a legislative action day on Capitol Hill on October 5th with the goal of encouraging policymakers to appropriate \$50 million to the clinic funding program. An online campaign was launched at the same time that allowed NNCC supporters all over the country to advocate for nurse-managed health clinic appropriations. In addition to advocating for appropriations, NNCC monitors policy developments as they arise.

NNCC continues to build its presence on the social networking sites Facebook and Twitter. NNCC's policy director is actively using these sites to improve the reach of NNCC's policy campaigns, spread the word about NNCC members' many accomplishments, and raise the profile of nurse leaders throughout the country. NNCC's online supporter base continues to grow, and NNCC now has approximately 707 followers on the two websites. The greatest growth continues to take place on Twitter. There continues to be virtually no overlap between NNCC's membership contacts and its Twitter subscriber base. The followers of @NursingCenters include key contacts at foundations, national health and nursing organizations, politicians and journalists. These websites are thus allowing us to reach people with news about NNCC and nurse-managed care that we would not be able to reach otherwise.

STRATEGY 2: PROGRAMS THAT ENHANCE PRIMARY CARE & WELLNESS

NNCC manages health promotion, disease prevention, and care coordination programs in partnership with nurse-managed health centers that served approximately 13,000 people of all ages in 2010. A main challenge with most of these programs is the lack of ongoing funding. However, to date, NNCC has been successful in getting diverse funders to support signature programs over multiple years. Approximately 60% of the funding NNCC raises through grants goes directly to member health centers. In addition, all services provided by the NNCC directly benefit its member nurse-managed health centers. Along with the support of member centers, over the past nine years, NNCC has successfully developed several signature health promotion programs with critical client outcomes, as laid out below. While the age groups vary for these programs, African Americans make up 85% of the people served; especially given the programs primarily are offered in Philadelphia and Washington, DC.

The following describes NNCC's 2010 program accomplishments and outcomes:

Program Name	Services Provided	# Reached/Outcomes
Asthma Safe Kids Pilot Program	Outreach to asthmatic children/their families	200 families served. Kids and families successfully educated on asthma triggers. Asthma triggers were reduced and fewer ER visits were made.
Healthy Homes for Child Care	Child care centers environmental education/assessment	200 families reached, 82 homes assessed, and 31 homes remediated.
Heart and Soul	Health center cardiovascular risk reduction program	500+ served. Participants had decreases in weight and better intake of nutritious food.
Lead Safe Babies	Environmental home assessments and education of caregivers of young children about in-home health hazards	1,000 families received home visits To date, lead testing results have shown that children in the program have a statistical lower level/normal blood lead level compared to children not in the program.
Lead Safe DC (LSDC) –	Environmental home assessments and educating caregivers and health care providers about lead poisoning prevention	400 families/homes assessed, 20 foster care families trained in risk assessment and prevention, 12 high school students educated, and 30 daycare providers trained in prevention. To date lead testing results have shown that children in the program have a statistically significant lower level/normal blood lead level compared to children not in the program.
The Mabel Morris Early Head Start Program	Home visitation program for pregnant women and children birth to three.	22 participants have successfully received services
North Philadelphia Breast Health Initiative	African American women receive and are referred for mammograms	487 received referrals, 229 received mammograms
Philadelphia Nurse Family Partnership	Public health nurse home visits	465 mothers enrolled 242 children served All children are on target and meeting the age and stages requirement of successful development due to the nurse intervention.
Referral Management Initiative	Support access to timely specialty care referrals for NMHC patients.	System in place; expanding to additional centers in January 2011.
Southwest Philadelphia Breast Health Initiative	Underserved African American women receive education, referrals for clinical breast exams and mammograms	110 women received education and referrals, 32 received a clinical breast exam and 21 received a mammogram
Students Run Philly Style	Youth mentoring program based in marathon training	Over 600 students and 175 mentors As a result of this program, students are getting higher grades, are improving their health condition, have lower BMIs than students not participating in the program and have a higher rate of graduation.

Tobacco Cessation	Tobacco cessation/exercise classes	106 (78 at Mercy Hospital, 28 at Stay Quit Get Fit) people have successfully received cessation services and stopped smoking.
Go Red for Women Philly	Walking program; cardiovascular disease assessment/treatment – finished in June 2010	Over 5,000 African American women served. This health awareness program helped women increase their exercise regimen and eat healthier.
Women's Health Week	Health outreach, education, and treatment for women	2,844 women were given education in appropriate women's health areas and referred to services if needed.
Bayer Partnership	Glucose testing for African Americans	326 were tested and referred for appropriate care.
SUM ALL PROGRAMS	Health Promotion, Disease Prevention, Education, Environmental Assessment, Primary and Specialty Care Coordination	12,739+ individuals served. All programs met or exceeded their required outcomes.

**STRATEGY 3:
APPLIED RESEARCH THAT PROMOTES NURSE-LED CARE
& STRENGTHENS PRIMARY CARE AND WELLNESS**

ELECTRONIC HEALTH RECORDS

Data Mart Research Network - The NNCC continues to manage a research network of nurse-managed health centers that are collecting data electronically and pursuing research opportunities. Staff is now expanding this network to include new sites, and in 2010, Congreso de Latinos Unidos, a local social services agency with which NNCC is consulting on the establishment of a new nurse-managed health center, joined the Network. All sites have agreed to a memorandum of agreement to continue working together as part of a Health Center Controlled Network to create an electronic information exchange. The mission of the Data Mart Network is to build the capacity of nurse-managed primary care health centers to collect clinical data, thereby facilitating clinical research aimed at adopting best practices, ensuring quality patient care, and disseminating research findings. Funded through generous support from the Independence Foundation and the Independence Blue Cross Charitable Medical Care Program, the research network is considered a PBRN (practice-based research network), registered with the Agency for Health Care Research and Quality (AHRQ).

PRIMARY CARE PRACTICE & ENHANCING SERVICES

Chronic Care Initiative - Eight NNCC members in Philadelphia are participating in the Pennsylvania Governor's Chronic Care Initiative, applying the chronic care model to diabetes screening and treatment in their centers at the end of the second year of this initiative. All eight members met level 1 of the NCQA (and one met level 2), however were not officially recognized because they are nurse-practitioner led. Despite the new state administration replacing the outgoing Governor Rendell, funding for the Initiative is expected to continue for at least an additional three years as it has been included in a Medicare Demonstration grant that was awarded to the state.

Referral Management Initiative – The Referral Management Initiative, designed to connect and support primary care referrals with specialty care follow-up, utilized the additional commitment from GlaxoSmithKline and Children’s Health Fund to expand this initiative to additional member centers in Philadelphia. PHMC Health Connection has run the program for years, and in January 2011, the program is going live at Rising Sun Health Center, Mary Howard Health Center, and the Care Clinic.

STRATEGY 4:

TECHNICAL ASSISTANCE INCLUDING EARNED INCOME CONSULTING

NNCC provides direct member services and technical assistance to its members and to health centers across the nation. Examples of technical assistance include assisting health centers with applications to become federally qualified health centers, conducting site-visits and meeting with university leadership to discuss challenges and opportunities, assisting with the development of business and strategic plans, providing grant writing assistance, and visiting legislators with or on behalf of member centers. In 2010, NNCC conducted over 25 training sessions, workshops, webinars, and conferences.

Community Health Partners for Sustainability – Since July 2008, NNCC has operated a National Cooperative Agreement (NCA) funded through the HRSA Bureau of Primary Health Care, Office of Special Population Health. This technical assistance project operates under the NNCC-owned brand, Community Health Partners for Sustainability, and was formerly known as the Health Center Empowerment Project. Community Health Partners for Sustainability works to increase access to primary and preventive health care for residents of public housing that struggle to maintain healthy lives. The development of this new brand identity was completed in Fall of 2010, and NNCC anticipates full roll out of this new brand, via www.chpfs.org on March 17-18, 2011, when we host our next Technical Assistance Conference in San Antonio, Texas, to coincide with NNCC’s national conference held in the same location on March 16th.

On March 25-26, 2010, NNCC held its Pacific Regional Workshop in San Francisco, CA, in partnership with Glide Health Services, a member center. At this Workshop, experts provided trainings addressing health center sustainability to over 100 attendees. In addition to the workshop, NNCC staff and consultants **have provided over 575 hours of tailored assistance to dozens of health centers** across the nation as they plan new centers, expansion sites, and other initiatives such as outreach programs and health information technology implementation. In the second half of 2010, HRSA released funding opportunity announcements supporting nurse-managed health clinics and new access points (to support new federally-qualified health centers). As a result, requests for ongoing direct consultation have grown tremendously, and NNCC has risen to meet that need. NNCC is pleased to report that through its technical assistance, several clients have successfully submitted major funding proposals to expand services to their communities.

Locally, NNCC has provided in depth consultation to Congreso de Latinos Unidos to plan for a new nurse-managed health center operated in partnership with Public Health Management Corporation, NNCC's parent organization. This two-year process culminated in December 2010 in the submission of a NNCC-prepared new access point application which, if awarded, will allow the new site to serve 3,000 patients annually starting in August 2011.

In addition to direct assistance to health centers, NNCC through Community Health Partners for Sustainability is supporting emerging initiatives at the U.S. Departments of Health and Human Services, Labor, and Housing and Urban Development that recognize that empowering communities requires multi-disciplinary partnerships to promote lifelong health and wellness, employment through accessible career pathways, and suitable housing. Through a webinar that was held on October 27th and ongoing training and consultation, NNCC is assisting HUD in fostering collaboration between health centers and the housing authorities, social service and workforce development organizations serving their areas.

Fiscal Intermediary Services – NNCC continues to serve as fiscal intermediary to Child Health Consultants, a group of nurse home-visitors who provide early intervention and assessment services to children engaged in the Philadelphia Department of Human Services system.

NNCC Conference – NNCC is planning its next National Conference, to be held in San Antonio, Texas on March 16th, 2011, coinciding with our HRSA-supported Technical Assistance Conference at the same location on March 17-18. Both events are co-hosted by NNCC members at Texas Tech University Health Sciences Center and University of Texas Health Sciences Center at San Antonio.

ADDITIONAL TECHNICAL ASSISTANCE SERVICES FOR MEMBERS

Nurse-managed Health Center Prescription Discounts – NNCC offers the RxCut benefit care to members and their patients. This FREE card, which carries no patient identification or eligibility requirements, provides access to savings up to 75% on prescription medications, and up to 70% on lab and imaging services. NNCC has distributed the cards through its member centers and to clients of its own signature outreach programs.

OTHER 2010 ACCOMPLISHMENTS:

AWARDS, RECOGNITIONS, PRESENTATIONS & PUBLICATIONS

Select Presentations:

- Tine Hansen-Turton and Ann Ritter presented on nursing policy and health reform at the "Nursing and the Law" conference co-hosted by Temple University Department of Nursing and Temple University Beasley School of Law. The event took place during Nurses Week and was attended by nurses and lawyers from throughout the Philadelphia region.

- California NPR interviewed Tine Hansen-Turton about the role of nurse-managed health centers in the U.S. in August 2010.
- Tine Hansen-Turton presented at AARP and Raise the Voices Panels on the best practices for nurse-managed health centers during the summer of 2010.
- Tine Hansen-Turton presented at the State Legislators Association annual meeting in Louisville, Kentucky in August of 2010.
- Tine Hansen-Turton presented to the Ohio NPs in Cincinnati in November of 2010.
- Tine Hansen-Turton presented to the summit of Health Reform Implementation in November of 2010 in Arlington, VA.
- Tine Hansen-Turton presented at RWJ IOM Future of Nursing Implementation Summit in December of 2010.
- Tine Hansen-Turton presented at the Kaiser Foundation Roundtable on Medicare and Medicaid in December of 2010.

Select NNCC Media:

- As a result of ARRA, the phrase “nurse-led clinics” were featured 40,000 times on Google and other search engines. Further analysis demonstrates that in 2010, the phrases “nurse-led clinics”, “nurse-managed health clinics”, and “nurse-managed health centers” were all referenced on Google at the highest levels in NNCC’s history.
- The fifth edition of Nurse Practitioners: The Evolution and Future of Advanced Practice was published, which includes multiple chapters written by NNCC staff, members, and colleagues. Fully updated and expanded, the book is a comprehensive look at the historical, social, economic and global contexts of advanced practice nursing. <http://www.springerpub.com/product/9780826118219>
- Students Run Philly Style was featured in the *Philadelphia Inquirer* on September 27 in a story about how a family helped their child overcome obesity: http://www.philly.com/philly/health_and_science/103840859.html?cmpid=15585797
- In July of 2010, AARP’s Center to Champion Nursing in America featured a blog post by Tine Hansen-Turton and Ann Ritter entitled “Does Coverage = Care?”

Select Peer-Review Articles:

- An article written by NNCC authors about nurse-managed health centers and school-based health centers was featured in the September of 2010 issue of the American Journal of Nursing.
- The fifth edition of Nurse Practitioners: the Evolution and Future of Advanced Practice was published, which includes multiple chapters written by NNCC staff, members, and colleagues. Fully updated and expanded, the book is a comprehensive look at the historical, social, economic and global contexts of advanced practice nursing. <http://www.springerpub.com/product/9780826118219>
- MedHunters.com, a health jobs site, has posted a new interview with Tine Hansen-Turton on nurse-managed health centers. The interview discusses nurse practitioners, jobs in nurse-managed health centers, primary care and health care reform: <http://bit.ly/bS30Da>
- NNCC issued a press release via PR Newswire celebrating the passage of H.R. 3590 and the creation of the nurse-managed health clinic grant program, which was

picked up by health bloggers and quoted in a great story on Nurse.com entitled ["Healthcare Reform Bill: What Nurses Need to Know."](#)

Awards:

- Tine Hansen-Turton received a NGEN Independent Sector Fellowship.

A SPECIAL THANKS TO ALL OUR MEMBERS AND TO OUR ONGOING FUNDERS:

Barra Foundation, Bayer USA Foundation, Cameron and James Baird Foundation, Campbell Soup Foundation, Chartered Health, Children's Health Fund, City of Philadelphia Department of Human Services, City of Philadelphia Department of Public Health, City of Philadelphia Department of Public Welfare, ClearCorps, Connelly Foundation, Corporation for National and Community Service, D.C. Department of Environment, D.C. Department of Housing and Community Development, Genuardi Family Foundation, GlaxoSmithKline Community Partnerships, Harold and Ann Sorgenti Foundation, Health Services for Children with Disabilities, Independence Blue Cross, Independence Foundation, Institute for Nursing Centers, Keystone Mercy Health Plan, Mercy Hospital of Philadelphia, Nursing Centers Research Network, Pennsylvania Department of Health, Pennsylvania Department of Public Welfare, Pennsylvania Governor's Office of Health Care Reform, Philadelphia Health Care Trust, Public Health Management Corporation, Robert Wood Johnson Foundation, Susan G. Komen for the Cure – Philadelphia Affiliate, The Lenfest Foundation, The Maguire Foundation, The Pew Charitable Trusts, The Philadelphia Foundation, U.S. Centers for Disease Control and Prevention, U.S. Department of Health and Human Services - Region 3, U.S. Department of Housing and Urban Development, U.S. Environmental Protection Agency, U.S. Health Resources and Services Administration, United Way of Southeastern Pennsylvania, Women's Way.

AND TO THE FOLLOWING CORPORATE PARTNERS:

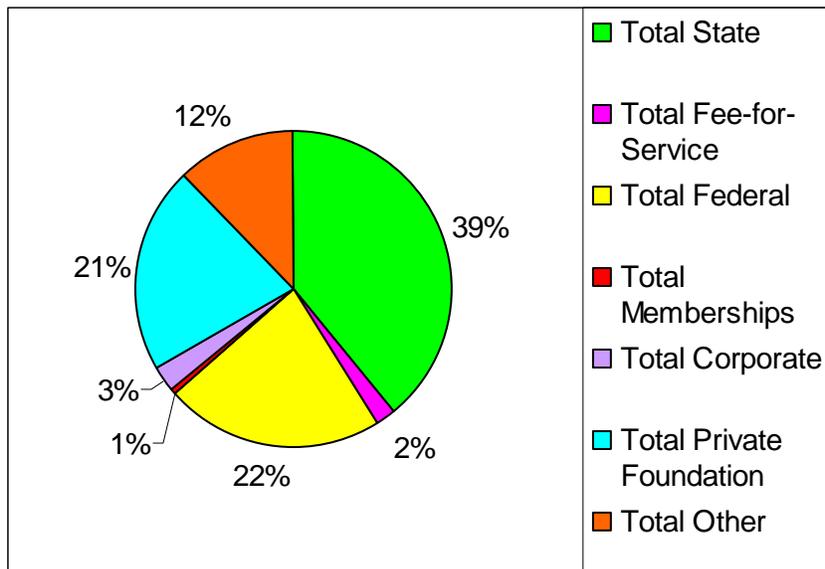
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Financial Information – Fiscal Year 2010

The NNCC Fiscal Year 2010 budget of July 1, 2009 – June 30, 2010 was \$5,964,023. Each year the NNCC is audited by independent auditors and has always received an unqualified opinion. To receive a copy of the most recent audit, please contact Nancy De Leon Link, Deputy Executive Director, at 267-765-2363 or ndlink@nccc.us.

Revenue Breakdown:

NNCC has diverse funding sources, as can be seen in the chart below and also from a list of our funders, above. The two biggest funding sources are state (39%) and federal (22%) grants, funded either directly or indirectly.



Program Expenses:

NNCC maintains an excellent division between general/administrative expenses and program expenses, with only 6% going to the former. In addition, approximately 60% of the funding NNCC raises through grants goes directly to member health centers.

